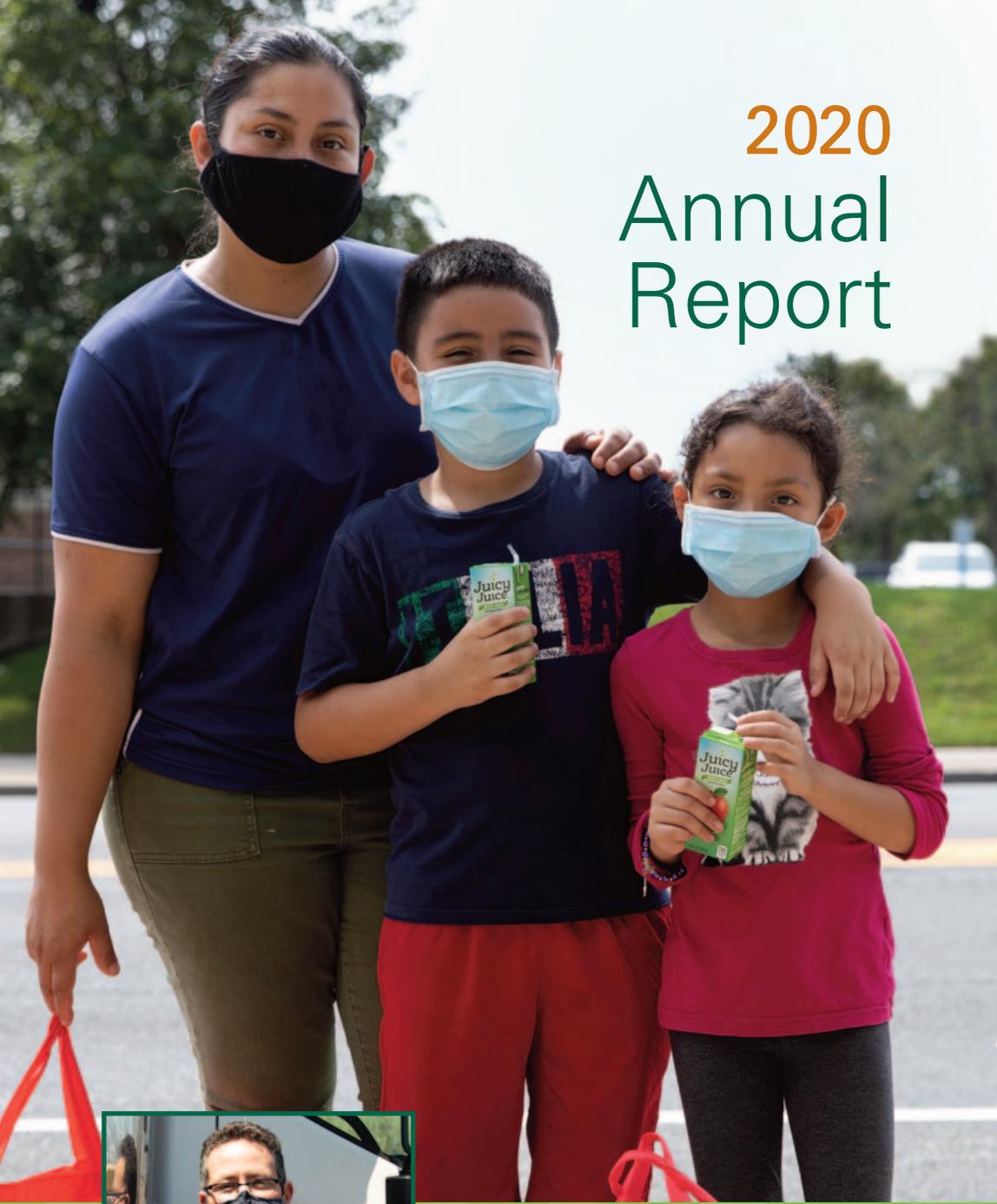


# 2020 Annual Report



**Thank you** to our staff, volunteers, and donors for their unwavering commitment to the needs of our communities.

# Long Island Cares<sup>INC</sup>



The Harry Chapin Regional Food Bank

## 2020 Long Island Cares Board of Directors



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### Long Island Cares Leadership Team

Paule T. Pachter, ACSW, LMSW  
*Chief Executive Officer*

William Leonelli, MS, CPA  
*Chief Financial Officer*

Peter Braglia  
*Chief Operations Officer*

Katherine M. Fritz, BS  
*Chief Development and  
Communications Officer*

Michael W. Haynes, MPA  
*Chief Government Affairs Officer*

Jessica Rosati, PhD  
*Chief Programs Officer*

Kristine Lehn  
*Chief Network Officer*

## A Message from our Chief Executive Officer

Long Island Cares—the Harry Chapin Regional Food Bank’s work in 2020 was dominated by our coordinated response to COVID-19, and its impact upon our residents and communities. Long Island Cares and our community partners were there for your neighbors and ready to help before this emergency, and we will be there long after the crisis has passed.

As you will see throughout this report, the COVID-19 pandemic was a challenge that impacted every process and program at Long Island Cares, and we are so proud of how our donors, staff, volunteers and partners met this challenge. The Pandemic presented a complex crisis of increased demand, declines in donations of food, and disruptions to the charitable food assistance system’s operating model, creating an economic crisis unlike anything since the Great Depression or Hurricane Sandy on a more local level. The year contained countless moments of personal and organizational hardship, from rates of food insecurity to a national moment of reckoning for racial justice, to endless supply chain challenges. In these moments, Long Island Cares has been here for your neighbors like never before.

From March-December of 2020, there was a 63% increase in food insecurity on Long Island when compared to the same time in 2019. Thanks to our generous community, Long Island Cares increased food distributions 87% over last year. Your gifts helped our neighbors in need through Long Island Cares’ six satellite locations, 18





Emergency Pop-Up Food Distribution sites, a food box packing center in Hauppauge, and a new Emergency Pantry in Bethpage. With your help refrigerated trailers and new vehicles for increased deliveries were rented and new partnerships were formed. We engaged in equity work, shared financial resources with hundreds of Member Agencies to fortify their efforts, and spent millions of dollars on additional food purchases.

We are seeing an increased need for food as we move into 2021, and for some, the recovery will take years.

1 in 5 of our neighbors here on Long Island may struggle with hunger going into 2021. Long Island Cares has the potential to emerge from this crisis stronger and even better positioned to meet the evolving needs of our community. Our long-term priorities include:

- Updating our strategic plan to further address systemic issues in our communities.
- Continuing to meet the increasing need, including those relying on our support for the first time.
- Piloting new programs like our Long Island Cares Essential Market in Bethpage to help meet the need of those most disproportionately impacted by the pandemic.
- Advocating for state support to help food banks and our partners meet the need.
- Expanding our ability to meet the individual needs of each community in our region.
- Educating the community about the causes and consequences of hunger on Long Island and to destigmatize seeking food support.

We know the impact of this crisis will continue long after the story of families seeking food assistance has left the public eye. We are incredibly grateful for the outpouring of community support we have seen over the past few months. We are aggressively drawing upon these resources to meet today's needs and plan for the future.

We will continue to call upon your support to meet the increased demand while balancing the burden of rising expenses, as we are not close to meeting our neighbors' needs who have come to our door for hope, support, and the nourishment of a meal. Together, we have met the challenges of 2020. And just like anyone recovering from adversity, we are stronger for it.

Thank you for being there with us. Together, we truly are capable of more than we imagined because Long Island Cares.

Sincerely,

Paule T. Pachter, ACSW, LMSW  
Chief Executive Officer, Long Island Cares, Inc.

We've gone interactive!  
When you see this symbol throughout the report, open your phone's camera app and point it at the QR code. Tap the notification to learn more about us!



# About Us

At Long Island Cares, we fight food insecurity from every angle. Whether distributing food, providing diverse programs, hosting education workshops or advocating for policies that strike at the root causes of hunger, your support is what makes it all possible.

Thanks to you, we are able to serve the thousands of Long Islanders who are struggling – more now than ever in the wake of a global pandemic. With your generosity, Long Island Cares can feed and support the most vulnerable in your community – including children, seniors, veterans and those struggling with homelessness. In the past year alone, you helped provide 1,428,778 meals for individuals and families impacted by food insecurity through our satellite and emergency food pop-up locations.

In 2020, the COVID-19 pandemic affected every aspect of our daily lives and how we interact with each other and our community. Not least of all, it impacted the landscape of hunger, with food insecurity sharply on the rise: many households who had never experienced food insecurity before found themselves reaching out to food banks for the first time; those in our community already struggling with food insecurity before the pandemic found themselves more vulnerable than ever.

Our founder, Harry Chapin, had a vision of a hunger-free world. Thank you for trusting us with this important work and joining us in the fight against hunger.



# Covid-19 Facts

March – December 2020

Hunger touches everyone, and with your help, we were able to assist those in need throughout the pandemic. While these numbers are staggering, we know our work has just begun. As the pandemic continues to affect us all, millions of your neighbors still struggle to access nourishing food, with all signs pointing to need increasing in the months to come. As COVID-19 continues to impact your communities, we thank you for your continued support and generosity in the face of unprecedented need.



79,128 people were assisted at one of our satellite locations.

162,551 new people received emergency food assistance due to COVID-19 including, 1,187 people who received home deliveries.



16,161,458 pounds of food distributed

Food insecurity on Long Island increased by **63%**  
(2020 compared to 2019)

13,414,010 meals distributed



230,489 people assisted for the very first time





## Our Operations

### Pivot in the face of a pandemic

Operations are what keep the wheels turning at Long Island Cares – they make sure we have enough staff and volunteers to operate smoothly, and manage the logistics of sourcing and distributing food across Nassau and Suffolk counties.

Your donations made it possible for us to continue to purchase food in bulk, despite the over 30% higher cost.

Once the pandemic was declared, the food supply chain was severely impacted. Due to increased demand and sometimes uncertain supply, the price of food skyrocketed, while waiting times for delivery increased.

Even so, we knew we needed to continue to provide uninterrupted support to those in need. Your donations made it possible for us to continue to purchase food in bulk, despite the over 30% higher cost.

As food insecurity spiked and demand continued to increase as the pandemic lingered, Long Island Cares worked at a furious pace to meet the needs of our community. Deliveries thankfully began to arrive, and donations poured in, overflowing our inventory. But we knew staff safety was paramount to our success. We took several measures to maintain the health and well-being of our staff:

- We purchased extra warehouse equipment (such as electric pallet jacks) to make sure our warehouse team could work a safe distance apart while still moving commodities safely and quickly to meet and fulfill the increased orders from our Member Agencies.
- Plexiglass barriers were installed between all cubicles to ensure staff could work while still practicing social distancing – additional cubicles were installed in our training room so staff could spread out when needed.
- All chiefs and full-time staff received new laptops and cell phones so they could easily work from home, provide mobile services to our communities in need, host

virtual trainings and workshops for our agencies, and be easily reachable as we continued to work in “emergency mode”.

- PPE (gloves, masks, hand sanitizer, antibacterial wipes) were provided to all staff and volunteers. We purchased air purifiers, regularly wiped down surfaces, and tested all volunteers and employees monthly to maintain a healthy work environment.

**In total, we spent \$175,000 on equipment to help us continue to work safely and efficiently during covid.**

Many hands make light work, and with the unprecedented rise of food insecurity on Long Island, we needed all the help we could get. We hired 30 temporary staff to meet the new needs of every department as well as our member agencies. In 2020, we were lucky to have a 20.5% increase in new volunteers.

**While covid made scheduling volunteers safely a little more complicated, we were happy to welcome 2,375 new volunteers in 2020. overall, volunteers donated 24,403 hours of their time.**

Community food drives were also an important source of donations in 2020. This year, thanks to your generosity and our partners, we coordinated almost double the amount of food drives we did in 2019.

Retail rescue is another way Long Island Cares receives food. Retail rescue allows us to pick up edible food from grocery stores, restaurants and manufacturers that would otherwise go to waste. Because many of these partners were restricted or closed entirely due to the pandemic, we saw a decrease in this source of food.

**In 2020,  
we coordinated  
8,818  
community  
food drives,  
which provided  
1,005,478  
pounds  
of food  
to those in need –  
an increase  
of 28.5%.**



**We distributed  
1,576,435  
pounds of  
rescued food  
to our Member  
Agencies.**

Our goal for 2020 was to receive 2 million pounds of food through retail rescue. We received 1,576,435 pounds – approximately 79% of goal. Of this food, 556,913 pounds was perishable. We distributed this to our Member Agencies through Gus’s Grocery Corner, our in-house market which allows agencies to choose from rescued perishables such as fresh produce, dairy, meat and baked goods on a first-come, first-served basis.

While we were not able to source food in all the ways we would before the pandemic, your donations of time, food and money made all the difference this year. Thank you.

# How Long Island Cares Works

The provision and timely distribution of food is an important part of fighting hunger – and it’s a complex logistical system with a host of moving parts. COVID-19 impacted every piece of it at every level, requiring us to become agile in the face of new challenges. Here’s a quick look at how our food bank operates, from the very first moment we receive your donations right up to serving your neighbors.



## Food

Food sourcing and distribution is our number one priority. Your donations and funding help us purchase food in bulk. We also source food from food drives, government commodities, retail rescue and donations from the food industry (restaurants, grocery, manufacturers, etc.).

\$10 provides 13.5 pounds of food, which is approximately 11 meals.



## Funding

We receive funding from different avenues. Your gifts, corporate sponsors, individual grants and government support fuel our operations.

Long Island Cares has a Charity Navigator 4-star rating and a Guide Star Platinum Rating.



More than **100 mobile pantry locations** provide food and necessities where they are needed most.

## Direct Programs

We provide a diverse array of programs to meet the needs of our community. This includes Baxter's Pet Pantry, Veterans' Project, Kids Cafe, Emergency Response Services and more, as well as award winning mobile services (mobile pantries, Hope for the Homeless, Supporting Our Seniors).

## People

Staff and volunteers work every day to solicit, assess, organize and distribute food to our programs and agency partners.

Long Island Cares employs 64 staff members in the fight against hunger. More than 3,000 volunteers donate their time in a typical year.

## Our Locations

We operate 6 satellite locations, in addition to our headquarters and main warehouse, which store, sort and distribute food as well as additional supplies and resources.

Our Hauppauge warehouse holds approx. 1.5M pounds of food that is distributed each month, and our satellite locations support 79,128 people in a year.

More than **340 Member Agencies** operate more than **550 programs** in Nassau and Suffolk counties

## Member Agencies

We support our Member Agencies – such as food pantries, shelters, soup kitchens – by providing food, resources and support to their missions. They are our partners in the fight against hunger, and we make sure they receive the food, funds and supplies they need to distribute to the people they help directly.



## Our Member Agencies Address a rising need

Long Island Cares partners with over 340 Member Agencies to distribute food and services across our region. This network of local partners – food pantries, soup kitchens, shelter programs – was the lynchpin that allowed us to successfully pivot in a pandemic and actively support and serve a variety of communities across the island. With your support, no small amount of ingenuity, and the dedication of our Member Agencies, we were able to scale up, help grow Member Agency operations and keep pace with the needs of the pandemic.

Long Island Cares leveraged your donations to share more than **\$168,000** (and counting) in grants to our Agencies, which allowed them to budget for extra needs during COVID, including increasing capacity. We also **waived \$137,900** worth of partnership fees.

Before COVID-19, Feeding America reported that food insecurity – a household’s inability to provide enough food for every person to live an active, healthy lifestyle – was the lowest it has been in decades. Unfortunately, the pandemic changed all that – with food insecurity up over 63% on Long Island, the need has never been greater.

One important way to ensure a network is strong, resilient and able to meet the needs of its clients is making sure every partner has what it needs to operate at full capacity. We also shared funding for our Agencies’ operational needs – giving them the ability to purchase items such as increased storage, office and warehouse equipment to manage the growing need at their facilities.

Our Member Agencies are each unique and serve the vulnerable populations of Long Island in diverse ways. Our member agencies can be found on our website [www.licares.org/findfood](http://www.licares.org/findfood)

Your generous donations make it possible for us and our Member Agencies to adapt to the pandemic in many ways.

*“Long Island Cares really goes out of their way to educate their member agencies. They educated me on food safety and nutrition, they showed me how to maximize storage at the pantry, they provide food and funds. Loaves and Fishes helped me and my family when we needed it most, and now thanks to Long Island Cares, I can expand the pantry and make sure my community is getting the support and nutrition they need. The need is there, and Long Island Cares cares.”*

— Tanya, Loaves and Fishes



## Increasing Capacity

COVID not only increased need, but made safely distributing food and supplies a challenge. Your generosity allowed us to help our partners

- Purchase refrigerators and freezers to safely store more fresh food
- Hire temporary employees to help meet the increased needs of their communities
- Purchase “grab and go” supplies – disposable plates, napkins, utensils, boxes, bags – to allow food to be packaged and distributed rather than served in a group environment
- Purchasing tents, tables, and heaters to allow food to be distributed outdoors in all weather and in new locations
- Provide PPE to agency staff and volunteers so they could continue to serve their communities safely



## Localizing Care

Many communities were hit harder by the pandemic than others. We wanted our support to be as streamlined as possible, to allow those in need to stay safe, stay local and understand where they could find support. Your gifts made it possible for us to focus on marginalized communities of color:

- We hired more Spanish-speaking staff to assist those in need with limited English proficiency. In addition to providing emergency food and information, we could direct them to the local agencies that would best be able to communicate with them on their long-term recovery needs.
- We worked with Feeding America to create special grants for our Member Agencies working specifically with the most vulnerable communities in Suffolk County. This made it possible for agencies working with black, Hispanic, Latinx, homeless and senior populations to purchase religious and culturally appropriate food (including Kosher) as well as resources targeted to each community's unique needs.
- We opened and staffed a number of pop-up food distribution sites in Nassau County, thanks to a commitment from the Town of Hempstead – these 18 food distribution sites allowed us to provide convenient access to food for struggling communities in the county.
- We updated our Food Locator site in real-time so individuals always knew where to find support.



Thank you to all our donors. Your support made it possible for Long Island Cares to provide much-needed COVID relief grants to our Member Agencies. Your continued generosity makes the difference to us, our partners, and the people we serve.



## Our Programs Won't allow hunger to become a symptom of the pandemic

Our programs are the outreach and education arm of Long Island Cares. When Superstorm Sandy ravaged our state, we created our Emergency Response and Recovery program so we'd be prepared whenever a disaster impacted our community. This served us well as we tailored our programs to the COVID-19 pandemic, as hard-working families experienced food insecurity for the first time and didn't know where to turn. We hit the ground running, making sure to keep the flow of food steady in an evolving and complex environment. We are determined that, despite rising food insecurity in our community, hunger will not become a symptom of the pandemic.



Long Island Cares utilized our award-winning mobile program to ramp up efforts to serve communities safely – we focused resources on community-based food access points including mobile pantries, delivery and “pop-up” food distributions.

**In 2020, your donations made it possible for us to create two new outreach positions and hire additional staff to increase awareness of our services and to develop new relationships within communities experiencing the highest rates of food insecurity.**

As we confront the likelihood of a prolonged economic recession, Long Island Cares is moving forward with innovative solutions that ensure reliable access to healthy food, thanks to support from donors and our partners.

Long Island Cares has been fortunate to receive funding to directly support the most vulnerable populations in our communities. In doing so, we continue to outreach and serve at risk populations through Hope for the Homeless, Support our Seniors, the Humanitarian Center of Hampton Bays and our pilot program, Long Island Cares, Inc. The Harry Chapin Food Bank Essential Market.

In 2020, our Essential Market was created in response to the need to provide tailored, unique and person-centered support safely in a pandemic. This pilot pantry, which allowed families in need to self-select their food and supplies in a socially-distanced environment, and then watch it be packed for them by a Long Island Cares volunteer, was originally meant to be temporary. However, the overwhelming outpouring of support for the pantry, the feedback of clients experiencing personalized care, data collections and your generous donations have allowed us to expand on this innovative response to food insecurity.

The result of this successful pilot program is Long Island Cares, Inc. The Harry Chapin Food Bank Essential Market. This market is currently being developed as a permanent sixth satellite location in Bethpage. Expanding on the idea of personalized care rather than the traditional model of mass distribution, this Essential Market will allow our Long Island neighbors in need to select their household needs, whether fresh food, pantry staples, household items or pet needs in a dignified retail environment.

Focusing on the people rather than simply the need has been our strategy to better understand and address the root causes of hunger and poverty. It aids us in determining what other supports are needed and serves as a base for us to create programs that extend beyond the provisions of food.

We are only able to continue to focus on one-on-one support with your generous donations.

## Mobile Programs

### Mobile Pantries

In 2020, our mobile pantries delivered food to 84 homebound individuals.

### AsparaGus Breakfast Food Truck

In 2020, our Children’s Breakfast Food Truck served 11,428 children.

### Mobile Outreach Resource Enterprise (M.O.R.E.)

In 2020, our M.O.R.E. van distributed food, supplies and pantry items to 9,344 people in need.

### Hope for the Homeless

In 2020, our Hope for the Homeless outreach unit provided 20,300 pounds of products to homeless individuals and families. This is 65.6% increase over 2019.

## Supporting Our Seniors (S.O.S.)

In 2020, we delivered a total of 130,014 meals for 2,285 seniors in need of emergency food assistance.



*"I think the Supporting Our Seniors delivery program is very important. I try to go out and do a small grocery shop for myself, but not all my neighbors can still drive or get around so easy. S.O.S. brings groceries right to our neighborhood community center, so it's such a big help to all of us."*

— George, Smithtown, NY



## Veterans Project

Long Island Cares honors our Long Island veterans by supporting them when and where they need us. We work with veterans across all ages, genders and races, as well as homeless veterans and veterans with disabilities – we strive to tailor our services to be as inclusive and comprehensive as possible. We recognize the veterans of color experience homelessness and unemployment at higher rates and work with our government agency department to advocate on their behalf.

### VetsWork

In 2020, VetWorks trained and placed 23 veterans in gainful employment.

*Sometimes it is hard to ask for help, as a veteran, because you are used to being the person who is helping others. But Long Island Cares' staff were so professional and made it easy for me to get not only food for me, but food for my pet and also job networking and resume classes. They helped me when I needed it most, and now I'm in a job I love and at a place where I feel like I'm accomplishing what I want to accomplish, and I can help others again."*

— Engelbert Morales, Veteran

### Military Appreciation Tuesdays

In 2020, a total of 1,473 veterans, military personnel and families visited our satellite locations for Military Appreciation Tuesdays, a 22.1% increase over 2019.

### Veterans Mobile Outreach

Thanks to generous funding from a private Foundation, Long Island Cares created a Veteran Outreach and Care Coordinator position in 2020. This role helps veterans understand and access the benefits and services they are eligible for, such as housing, as well as performs outreach to understand the unique needs of veterans and how we can further support them.

**Our Veteran Outreach and Care Coordinator continued home deliveries of food to veterans and aligned veterans enrolled in care coordination with services to improve their overall quality of life.**

**Our Veterans Mobile Outreach Unit distributed 59,838 meals and 85,894 pounds of food and supplies to veterans in need in 2020, a 123% increase in meals and 139% increase in overall distribution over 2019.**

Your increased donor support helped us continue to faithfully serve Long Island's veteran community despite the rising need of 2020.

## Baxter's Pet Pantry



Baxter's Pet Pantry, started in 2009, recognizes the needs of individuals facing hunger goes well beyond food. Seniors on fixed incomes will often feed their pets before themselves, and families in need may have to make the hard choice between feeding themselves and keeping a beloved pet. Baxter's goal is to address hunger for the whole family, including pets – we provide pet food and supplies so families can stay healthy and fed, together.



*"When my Trixie got sick, I didn't know what I was going to do," said Marie, a senior in Hauppauge. Marie is retired and her adopted dog, Trixie, was diagnosed with Cushing's disease. "When I found out I could get her prescription food through Baxter's Pet Pantry, it was like a miracle."*

## Childhood Nutrition



### Kids Cafe

Our Kids Cafe is an afterschool program that supports low-income families by providing a safe environment, free nutritious food, recreational activities and nutrition education. In 2020, our Kids Cafe program provided 29,049 meals to 1,273 children in need.

### Pack It Up for Kids

In 2020, our Pack it Up for Kids program provided 5,687 meals to 538 children while schools were closed due to COVID. This is an increase of 510 children in need over 2019.

### Summer Food Service Program

In 2020, we provided 37,461 meals for children in the program. This is an increase of 152.3% over 2019.

## Education and Workshops

Nutritional workshops, food insecurity education, and career and personal development are important aspects of our outreach. However, due to COVID-19, all in-person aspects of these programs have been put on hold. We continue to operate the following at a much-reduced capacity virtually, until we know it is safe to return to in-person learning groups:



### Education Programs

New Paths to Achievement  
Just Say Yes to Fruits and Vegetables



### Youth Programs

Hunger 101  
Kids United Against Hunger



## Our Government Affairs

### Advocate for the needs of the vulnerable on Long Island

Long Island Cares knows an important way we can support the communities we serve is through advocacy on their behalf. Our founder, Harry Chapin, was instrumental in the creation of the first and only Presidential Commission on World Hunger in 1978. Following in his footsteps, our CEO Paule Pachter has called on the Biden Administration to convene a new Presidential Commission on Food Insecurity to investigate and address the root causes of hunger in America with research and thoughtful policy

**In 2020, our Chief Government Affairs Officer was appointed chair of the Advocacy Subcommittee of Suffolk County's Food Policy Council and to the Executive Committee of LI Voad's Nutritional Equity Working Group.**

These appointments by the Suffolk County Legislature and the Long Island Voluntary Organizations Active in Disaster increased our access to other agencies fighting to end hunger, as well as Long Island officials, hospital and nonprofits committed to helping the vulnerable access services in their communities.

In 2020, Long Island Cares took 114 policy positions which reached members of our federal, state and county delegations. These efforts, in conjunction with our State Association, Feeding New York State, and our national organization Feeding America, contributed to unprecedented levels of federal and state support.

We are the food bank of distinction on Long Island, and through our advocacy and integrity are a trusted government partner, both locally and nationally. That is why we are the only food bank on Long Island that administers The Emergency Food Assistance Program (TEFAP). TEFAP is a federal program that provides supplemental nutrition to low-income Americans through the USDA. We continue to advocate for the expansion of SNAP and TEFAP to support the current 60% increase in food insecurity.

Long Island Cares distributed an additional 2.8 million pounds in federal commodities, a 60% increase from 2019. We also received \$718,808 more in federal funding in 2020. This was primarily in response to the extra funding provided in the Families First Coronavirus Response Act and the CARES Act.



On a state level, we received an additional \$1,111,000 in funding as a result of the newly created Nourish New York program, developed by Governor Andrew M. Cuomo, a 48% increase in state funding over 2019.

On the most local level, with the help of Suffolk County Executive Steve Bellone, we used our increase in funding to partner with local townships in Suffolk

In 2020, we distributed a total of 7,567,819 pounds of food through TEFAP, an increase of 60.4% over 2019.



to distribute emergency food through the 3-1-1 call-in system, "Suffolk Cares". Long Island Cares provided and packaged the emergency food boxes so that local governments could distribute them safely to homebound Suffolk residents in need during the COVID pandemic.

Our partnership provided **1000 food boxes** to Suffolk County residents in need.

### Racial issues are food bank issues.

We like to say that hunger doesn't discriminate, but that isn't strictly true. Hunger and poverty disproportionately affect black, African American, and Latinx communities – food insecurity in these households was double that of white families on Long Island, even before the pandemic.

COVID-19 has affected us all but it has not affected us all equally. Our neighbors of color, already food insecure, were affected by this pandemic in greater numbers – lost jobs in greater numbers, got sick in greater numbers, and died in greater numbers.

This disproportionate affect was for many reasons – people of color are more likely to work in essential frontline positions; they are more likely to have comorbidities that increase the severity of COVID-19; they are less likely to have equal access to healthcare – but all of these reasons fall under one umbrella: the systemic oppression and discrimination against these groups and the subsequent inequities in employment, housing and education.

COVID-19 was the straw that broke the camel's back for many of these communities. That is why – even during a global pandemic – communities of color and their allies took to the streets to demand justice.

*"To know is to care, to care is to act,  
to act is to **make a difference.**"*

— Harry Chapin



Our founder, Harry Chapin, was determined to create a hunger-free world by addressing the root causes of food insecurity. These issues are those root causes. Systemic discrimination drives poverty, and poverty is the single biggest driver of hunger. As Long Islanders, we stand in solidarity with the many voices demanding that our communities be free from injustice, violence, poverty and hunger.

**Racial justice work is food justice work.** Long Island Cares and our CEO Paule Pachter stand with and continue to support the Black Lives Matter movement and all those fighting for justice. Our goal will always be to support and uplift – when Long Islanders from all ethnic, racial and cultural backgrounds can earn a living wage, afford safe housing and access healthcare, we will all be better equipped to end hunger.

We know these issues have divided many in our nation. But we also know you, our donors, care about your neighbors, no matter race or creed.

**We are all different, but we believe justice is non-partisan –  
hunger only discriminates when we do.**

# Our Development and Communications

## Shine a light on food insecurity

The extraordinary need of 2020 inspired extraordinary giving. When your neighbors were in need, you rose to the occasion. The pandemic created challenges across the board, and that included the way in which we communicate with clients, donors, staff and volunteers, as well as the way we raise the funds essential to fighting food insecurity.

In 2020, **15,616**  
**new donors**  
supported our  
mission.

The safety concerns of COVID-19 put an indefinite hold on all of Long Island Cares' in-person fundraising and special events. Without you – our donors, corporate sponsors, participating companies, community and civic groups who stepped up to help – we could not have met the exponential need to feed your hungry neighbors on Long Island.

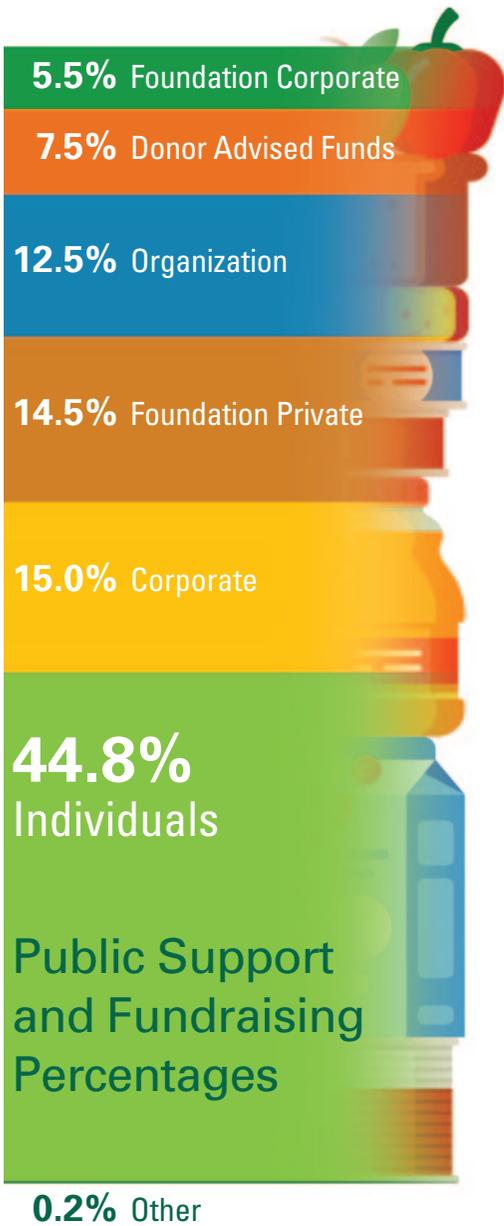
Forgoing in-person events and our Annual Dinner, we leaned in to virtual events and digital engagement, lowering the cost-per-dollar raised. This increased the impact of your donations, enabling Long Island Cares to put more funds where they were needed most.

In 2020, the need  
was great.  
**We asked, and  
you answered  
with overwhelming  
generosity. We are  
grateful for your  
trust and your  
support.**

While hunger is often an invisible need, the pandemic shone a spotlight on the looming issue of food insecurity in America. As global awareness of food insecurity spiked, with food bank lines and hungry families making national headlines, Long Island Cares leveraged our newly designed website and social media feeds to increase engagement with donors as well as let Long Islanders in need know where and how to access food, household good and supplies throughout the pandemic. Donors, volunteers and fans also found ways to give through social media,

with an outpouring of gifts, support and amplifying the message of need.





Technology also allowed us to support virtual fundraisers, as well as facilitate relationships with the influx of new donors supporting our cause. Our online fundraising platform allowed donors to set up a personal web page to raise money from family, friends and their local community. This new virtual strategy allowed us to reach previously untapped audiences and created a safe and convenient portal for giving. As in-person events dwindled, virtual community fundraisers became a popular avenue for supporters to raise money for Long Island Cares. Thank you to the many organizations that stepped up during COVID to raise money and make sure your neighbors could put food on their families' tables.

In 2020, small community fundraisers alone raised over **\$160,000 for Long Islanders in need.**

Your contributions were used right away – with the sharp increase in demand for all our services and

programs, Long Island Cares knows only with you were we able to face the wave of food insecurity the pandemic created. Your gifts made it possible for us to purchase and promptly deliver food, as well as invest in strategic initiatives to combat hunger and support Long Island.

The challenges of 2020 have made it clear there is much more work to be done. We will continue to work hand-in-hand with donors like you to keep pace with the increased need for food and supplies and to mobilize resources across Long Island. We will continue to be unwavering in our commitment to meet all people where and when they need us most.



We hope you'll continue to be right there with us. Your generous donations and accelerated giving in 2020 made it possible for Long Island Cares to meet the challenges of the year and support a growing tide of need. It is only with your philanthropy that Long Island Cares can continue to grow capacity, meet the needs of Nassau and Suffolk counties, and advance our mission of ending hunger on Long Island.

# Major Donors

Thank you for your extraordinary commitment to gifts to support our shared vision of a Hunger Free Long Island in 2020.

Alpern Family Foundation, Inc.

American Regent, Inc.

Ameriprise Financial

Ann Theodore Foundation

Arts and Letters Foundation, Inc.

Bank of America

BankUnited

Banyan Tree Roots Foundation

Manual H. & Claire Barron

The Benevity Community Impact Fund

E. Sue Blume

Bohlsen Restaurant Group

Bridgehampton National Bank

Capital One

CardWorks, Inc.

Steven Castleton

The Countess Moira

Charitable Foundation

David And Geri Epstein

Private Foundation

Dime Community Bank

Eldor Contracting Corporation

Emergency Food and Shelter Program

Enterprise Holdings Foundation

Esquire Bank

Feeding America

Joseph Ferrante

Fidelis

Fidelity Charitable Gift Fund

Dr. John Fiore & Ms. Bennett

Steve Fleishman

Frank J. Antun Foundation

Freeport Community  
Development Agency

The George Link, Jr. Foundation, Inc.

Glencore Ltd

Mark Glowatz

Michael Goldin

Goldman, Sachs & Co. Matching Gift

Nancy Goroff

Lenore Graham

Harley Greenfield

Mr. & Mrs. Leonard Grubman

H.W. Wilson Foundation, Inc.

Mr. & Mrs. Calvin Holmquist

Island Federal Credit Union

Island Outreach Foundation

J.P. Morgan Charitable Giving Fund

Jack Rudin Family Foundation

Jewish Communal Fund

William and Alexis Joel

Joseph Cirillo Foundation

Joy in Childhood Foundation

Kate W. Cassidy Foundation

Knapp-Swezey Foundation, Inc.

Leviton Foundation, Inc.

Limroy Lane Community Foundation  
Samuel Liss  
Long Island Community Foundation  
Louis Auer Foundation  
Mr. & Mrs. Joseph Mancino  
Manhasset Community Fund/Greentree  
Marcum Foundation  
Maxine and Irving Castle  
Family Foundation  
Jonathan McCann  
Morgan Stanley Global Impact  
Funding Trust, Inc.  
Mother Cabrini Health Foundation  
New York Community Trust  
Newsday Charities  
Night Heron Foundation  
Norman E. Alexander Family G  
Foundation, Inc.  
Susan Norris  
PetSmart Charities  
The Randi & Clifford Lane Foundation  
Richard E. Capri Foundation  
Ira Riklis  
RNC Industries/Tonyes Family  
Rona Jaffe Foundation  
Rotary International District 7255  
Foundation  
Mr. & Mrs. Edward Ruggiero  
Marc Salzberg  
Schwab Charitable Fund  
The SGMG Foundation  
William Shanahan

Share Our Strength/No Kid Hungry  
Alan Stange  
Mr. & Mrs. Howard Stern  
Stop & Shop NY Metro Division  
Strausman Family Fund, Inc.  
TakeTwo Interactive Software  
Maryanne Telesca  
The Marilyn Lichtman Foundation  
The Petrosino Family Foundation  
The7Line  
Theodore Cross Family  
Charitable Foundation  
Town of Babylon Community  
Development Program TCFS  
Tulsa Community Foundation  
UBS Donor Advised Fund  
United Healthcare Services Inc.  
Vanguard Charitable  
Viking Global Foundation  
Virginia B. Toulmin Foundation  
Wakefern Food Corp./Shoprite  
Wakefern ShopRite LPGA Classic  
Linda & Daniel Weil  
Kenneth Weiss  
Will Sing For Food  
William Penn Life Insurance  
Company of NY  
The William R. Kenan, Jr.  
Charitable Trust  
Winston Foundation, Inc.  
Yardi Systems  
Zurich North America/Zurich Foundation

Long Island Cares, Inc. makes every effort to ensure the accuracy of our Major Donors list.

# Statement of Financial Position

<b>Assets</b>	<b>2020</b>	<b>2019</b>
Current Assets	\$14,484,215	\$7,206,999
Fixed Assets, net	3,350,385	3,293,427
Other Assets	1,113,244	930,150
<b>Total Assets</b>	<b>18,947,844</b>	<b>\$11,430,576</b>
<b>Liabilities</b>		
Current Liabilities	1,943,445	\$1,182,772
<b>Net Assets</b>		
Without Donor Restrictions	16,213,199	9,580,999
With Donor Restrictions	791,200	666,805
<b>Total Net Assets</b>	<b>17,004,399</b>	<b>10,247,804</b>
<b>Total Liabilities and Net Assets</b>	<b>18,947,844</b>	<b>\$11,430,576</b>

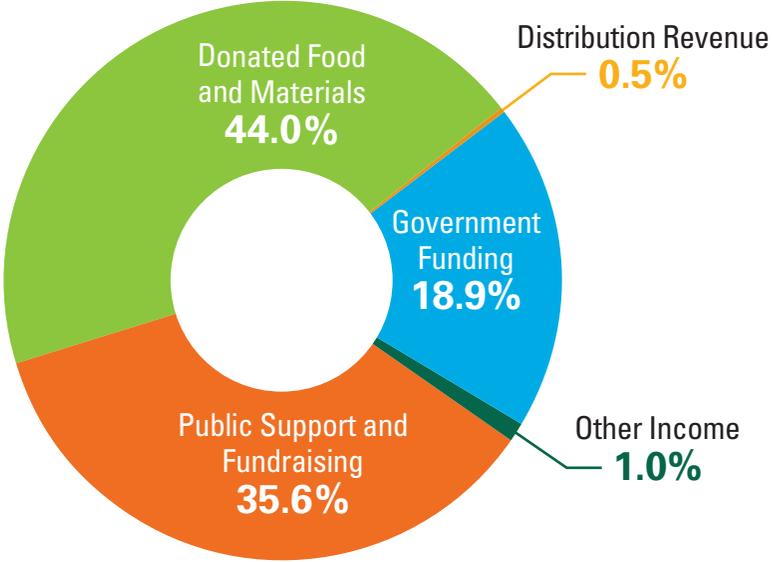
# Statement of Activities

<b>Revenue</b>	<b>Total</b>	<b>Pct</b>
Public Support and Fundraising	\$13,828,271	35.6%
Government Funding	7,350,965	18.9%
Distribution Revenue	193,701	0.5%
Donated Food and Materials	17,075,276	44.0%
Other Income	365,210	1.0%
<b>Total</b>	<b>\$38,813,423</b>	<b>100%</b>
<b>Expenses</b>		
Program Expenses	\$29,572,320	94.2%
Administrative Expenses	972,156	3.1%
Fundraising Expenses	847,668	2.7%
<b>Total</b>	<b>\$31,392,144</b>	<b>100%</b>

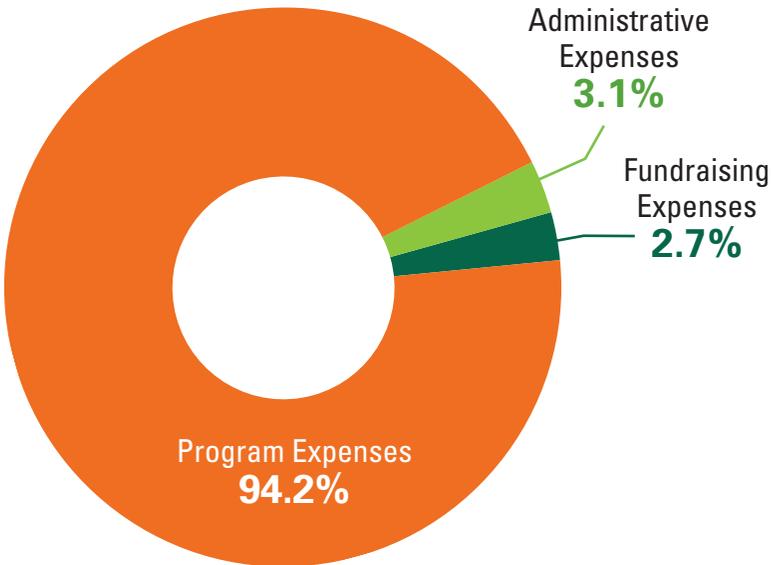
The above data has been condensed from the Financial Statements audited by Nawrocki Smith, LLP Certified Public Accountants of Melville, New York.

Copies of the audited statements through year ended December 31, 2020, including the accountant's unqualified opinion dated April 26, 2021, are available upon request from Long Island Cares, Inc.

# Revenue



# Expenses



# We know you share Long Island Cares' vision of a Hunger Free Long Island!

## How You Can Get Involved

Our vision for resilient communities that never know hunger is only possible through the strength of our community partnerships. Join us in the fight to end hunger!

### Corporate & Organization Partners

Engaged, socially-responsible corporate and organization partners are key to ending hunger and hunger's root causes. We seek values-aligned collaborators that share our vision.

### Host a Food Drive

Our Food Drive program plays a large role in our ability to help Long Island's food insecure individuals and families. We can only do our work thanks to supporters like you. Long Island Cares runs food drives across Long Island throughout the entirety of the year. We can help build in-person OR virtual Food Drives!

### Community Partners

Throughout the region, we work with a wide variety of community partners to advance our mission of eliminating hunger and its root causes. From running food pantries to hosting Kids Café's, from food insecurity screening to grassroots organizing around anti-hunger policies, we are honored to work with so many passionate and committed individuals and organizations.

### Volunteer

There are many ways to help contribute your time to our movement to end hunger and its root causes. Important Notice: In the wake of COVID-19, we have retooled our volunteer shifts to account for social distancing to the extent possible. We encourage people to check our website for current information. Thank you for helping us keep the health and safety of our community at the core of our work!

### Advocate

The Chapin Center for Public Policy mobilizes our staff, board of directors, agencies, and clients around the issues of hunger and self-sufficiency. Activities include advocacy letters, signing petitions, providing legislative testimony, and serving on various public policy committees. Help us build a powerful movement.

### Donate

Become a **Monthly Donor**. It's an easy and convenient way to give. Set up a recurring gift and we will take care of the rest.

### Feed the Future

Ensure that you make a lasting impact on those struggling with hunger by building your family's legacy through a **planned gift** to Long Island Cares. You can designate a percentage or specific dollar amount and revise at any time.

Thank you for your partnership! We hope you will continue to invest in this critical work with a donation of your time, talent, or treasure that is meaningful to you. Long Island Cares' Development Team is here to partner with you to achieve your goals.

Contact Katherine M. Fritz, Chief Development and Communications Officer at (631) 582-3663 ext 103 or [kfritz@licares.org](mailto:kfritz@licares.org) for more information.



# A Hopeful Look Ahead

With your help and support, Long Island Cares met the challenges of 2020 head-on. Now, it is time to look to the future and continue the work we have started, together. Through our network of 340+ Member Agency Partners, we will safely and equitably reach the people who need us. With our home delivery and mobile pantries, we will support and be present for our most vulnerable communities, including seniors. With our programs, we will provide education, resources and food to children, families and veterans. With our unwavering commitment to ending food insecurity, we will work towards a hunger-free Long Island.

With donors like you, we can make it happen.



# Long Island Cares<sup>®</sup> INC

The Harry Chapin Regional Food Bank



## Our mission

To bring together all available resources for the benefit of the hungry and food insecure on Long Island and, to the best of our ability, provide for the humanitarian needs to our community. Our goals are to improve food security for families, sponsor programs that help families achieve self-sufficiency, and educate the public about the causes and consequences of hunger on Long Island.

EIN 11-2524512 P (631) 582-FOOD F (631) 273-2184

[licares.org](http://licares.org)

Combined Federal Campaign CFC#53339

New York State Employees Federated Appeal  
SEFA Code 65-00173



## Long Island Cares, Inc.

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