2018 ANNUAL REPORT
It's About Caring for People

Here is your Long Island Cares 2018 Annual Report

We Are: Feeding America
People Helping People

Long Island Cares, Long Island’s first food bank, was founded in 1980 to address the need for emergency food services in Nassau and Suffolk counties. With the support of many - a devoted board of directors, dedicated staff, generous financial donors, concerned food donors, valued volunteers, business and government partners - we work with our network of 385 member agencies that operate 568 programs to distribute emergency food, personal care items, school supplies, household supplies, and other needed items to more than 272,000 hungry and food insecure Long Islanders. Food insecurity does not exist in a vacuum. It is interwoven with unemployment, mortgage foreclosure, and poverty. Those experiencing food insecurity are generally in need of other services as well.

That is why our motto is:

“Because It Takes More Than Food to Feed the Hungry.”
HIGHLIGHTS

Long Island Cares by the Numbers... your investment, your impact

In 2018, we:

- Distributed 7.65 million pounds of food to our member agencies in Nassau and Suffolk Counties.
- Continued serving over 568 food pantries, soup kitchens, day care centers, senior nutrition sites, congregate sites, and veterans organizations serving Nassau and Suffolk Counties.
- In partnership with the Brentwood and Riverhead School Districts, provided food for 2,705 families including 6,573 children through our Mobile School Pantry.
- Provided over 45,194 meals to 9,724 individuals through our Mobile Outreach Resource Enterprise (M.O.R.E.) Program.
- Delivered 18,264 meals to 400 individuals and families through our Hope for the Homeless Mobile Outreach Unit.
- Served 130 households through our Mobile Pantry on a biweekly basis.
- Assisted 1,086 veterans through our Military Appreciation Tuesday Program and delivered 19,887 meals through our Veterans Mobile Outreach Unit.
- Placed 27 veterans in full-time employment through our VetsWork Program.
- Conducted 101 Hunger 101 workshops with a total of 2,350 participants.
- Conducted 48 New Paths to Achievement career and personal development workshops with a total of 457 participants.
- Conducted 11 Nutrition Workshops for our agencies, 14 Food Safety & Sanitation Workshops, One Nutrition Workshop for Children and performed 470 Compliance Site Visits to our member agencies.
- Conducted 204 Just Say Yes (to Fruits and Vegetables) Workshops and attended 20 community events promoting JSY and The Healthy Shelf Initiative.
- Supported 18 Kids Café Sites throughout Nassau and Suffolk Counties, providing a total of 930 children with 95,762 meals.
- Provided 13,962 meals through our Summer Food Service Program.
- Provided 42,030 meals and 28,020 snacks to 556 children at 17 sites through our Pack It Up for Kids Supplemental Weekend Food Program.
- Provided nutritious breakfast meals to a total of 17,281 children through our two Children’s Breakfast Food Trucks.
- Served a total of 37,083 individuals a total of 334,257 meals through our three First Stop Food Pantries (Huntington Station, Freeport, Lindenhurst).
- Distributed over 270,879 pounds of pet food and supplies through Baxter’s Pet Pantry.
- Received 768,958 pounds of food from 3,942 Community Food Drives.
- Recruited a total of 2,759 active students who provided 4,634 hours of service in our Student Volunteer Corps.
- In partnership with United Way of LI, had 275 children participate in our Kids United Against Hunger Program.
- Utilized the support of 1,612 New Community Volunteers who provided 19,373 hours of service to our organization.
Who Are They and Where Do They Come From?

Individuals and groups help out year-round in a variety of ways. Some come on a regular basis, some help as part of a special project or at a particular time of year. Thanks to all who help to make a difference by repacking and sorting donated food, filling orders, helping with mailings and special events, running food drives . . . and just pitching in to help their Long Island neighbors in need.

Where Do the Food and Grocery Products Come From?

- Individuals
- Corporations
- Food Drives
- Food Companies
- Feeding America
- HPNAP (NYS Hunger Prevention Nutrition Assistance Program)
- TEFAP (The Emergency Food Assistance Program USDA)

Thank you to:

AARP
Allstate - Hauppauge
Allstate Insurance
American Pool
Ameriprise - Garden City
Ameriprise - Hauppauge
Ameriprise - Melville
Ameriprise - Syosset
Bank of America
Bank of America - Southern Nassau Market
BDO Accounting
Big Lots
Brooklyn Sports & Entertainment
CA Technologies - Islandia
Canon
Capital One
Constellation Brands
Crate and Barrel
Daiichi Sankyo, Inc.
Enterprise Holdings - Ronkonkoma
Estee Lauder
European Wax Center
Farmingdale College
FedEx
Five Towns College
Front Street Facility Solutions
Girl Scout Troop #1555
Hain Celestial
InterExchange Au Pair USA
Investors Bank
Islander Wives
Jersey Mike’s Subs (Franchise Owners)
JM Rodgers
Johnson & Johnson
Vision Care
LIPA
LOFT - Managers, District #47
Luitpold
Magii
Marcum
MassMutual Greater Long Island - Melville
Medical Liability Mutual Insurance Company
Microchip Technology, Inc.
Nestle Nespresso
NIELSEN
Northwell
Oneonta Soccer Team
Philadelphia Insurance
R.S. Abrams
Salesforce
ShopRite
Starbucks - Area Managers
Sterling National Bank - Melville
Target - Commack
TIAA Bank - Islandia
TIAA Financial Services - Melville
UNFI - Best Market
United Natural Foods
University of Buffalo Alumni
Verizon
VHB
Voxx
Wells Fargo - Hicksville
World Courier
Youth Build Long Island
Zebra Technologies

Where the Food Comes From

- Federal Commodities (TEFAP Grant) 28%
- Donated 23%
- Feeding America 22%
- NYS Grant (HPNAP) 18%
- Food Drives 9%
- Private Grant 6%
- Other 2%
- County Grant 1%

Other: Local produce, local retail/wholesale, local manufacturers/processors, interaffiliate transfers, miscellany.

Where the Food Goes

- Food Pantries 58%
- Other 15%
- Residential Group Homes 10%
- Shelters 8%
- Soup Kitchens 7%
- Day Care Centers 1%
- Day Rehabilitation 1%

Other: Red Cross, residential school, residential halfway house, government (DSS & gov’t supported), residential treatment, CSF produce program, child nutrition programs – Kids’ Cafe, Backpack Program, After-school Snack Program, SFSP.
Who Are the Hungry on Long Island?

Of those seeking assistance on Long Island in 2018:

**children**
272,000 Long Island residents, including more than 89,000 children, are hungry or food insecure.

**families**
Almost 65,000 different people receive emergency food assistance in any given week.

**working poor**
More than two out of every four people on Long Island seeking food assistance had to choose between paying for food and paying rent or mortgage, and more than one out of three must choose between food and medicine or medical care.

**homeless**
Almost two-thirds (63%) of client households have monthly incomes below the official poverty level.

**veterans**
Almost one-half (48%) of client households have one or more adults employed.

**seniors**
Women comprise almost 63% of people seeking food assistance.

**disabled**
30% of food program recipients are non-Hispanic White; 40% are non-Hispanic Black; 30% are Latin/Hispanic.
# FINANCES

## Long Island Cares, Inc. Balance Sheet

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<thead>
<tr>
<th>ASSETS</th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td>Cash and Investments</td>
<td>$ 6,268,534</td>
<td>$ 6,421,848</td>
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<tr>
<td>Receivables</td>
<td>156,974</td>
<td>151,037</td>
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<tr>
<td>Inventory</td>
<td>1,229,525</td>
<td>736,560</td>
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<tr>
<td>Net Fixed Assets</td>
<td>2,912,077</td>
<td>3,037,721</td>
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<td>Other Assets</td>
<td>86,122</td>
<td>83,512</td>
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<tr>
<td>Total Assets</td>
<td>$ 10,653,232</td>
<td>$ 10,430,679</td>
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<table>
<thead>
<tr>
<th>LIABILITIES</th>
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<tbody>
<tr>
<td>Accounts Payable</td>
<td>$ 111,082</td>
<td>$ 193,091</td>
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<tr>
<td>Loans Payable</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Deferred Income</td>
<td>15,500</td>
<td>21,663</td>
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<tr>
<td>Accrued Expenses</td>
<td>470,527</td>
<td>396,734</td>
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<td>Contract Advances</td>
<td>330,312</td>
<td>308,579</td>
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<td>Other Liabilities</td>
<td>35,517</td>
<td>27,154</td>
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<tr>
<td>Total Liabilities</td>
<td>$ 962,938</td>
<td>$ 947,221</td>
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</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted Net Assets</td>
<td>$ 8,776,690</td>
<td>$ 8,367,850</td>
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<tr>
<td>Restricted Net Assets</td>
<td>913,604</td>
<td>1,115,608</td>
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<tr>
<td>Total Net Assets</td>
<td>$ 9,690,294</td>
<td>$ 9,483,458</td>
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<tr>
<td>Total Liabilities &amp; Net Assets</td>
<td>$ 10,653,232</td>
<td>$ 10,430,679</td>
</tr>
</tbody>
</table>

## Long Island Cares, Inc. Financial Highlights

**TOTAL REVENUE**

- **$17,323,454**

**TOTAL EXPENSES**

- **$16,444,759**

### Revenues

- **56.3%** Donated Food and Materials
  - $9,749,370
- **26%** Public Support and Fundraising
  - $4,499,095
- **17.5%** Government Funding
  - $3,031,191
- **1.1%** Distribution Revenue
  - $184,271
- **0.8%** Other Income
  - $(140,473)

### Expenses

- **91.5%** Program Expenses
  - $15,045,037
- **4.6%** Administrative Expenses
  - $755,718
- **3.9%** Fundraising Expenses
  - $644,004
Long Island Cares’ mission is to bring together all available resources for the benefit of the hungry and food insecure on Long Island and to the best of our ability provide for the humanitarian needs of our community. Long Island Cares provides emergency food where and when it is needed, sponsors programs that help families achieve self-sufficiency, and educates the general public about the causes and consequences of hunger on Long Island.

Long Island Cares relies on the generosity and strong support of the individuals, corporations, and foundations that make up our community. We are deeply grateful to the many who join with us and support our commitment to strengthen and secure the future of our community by providing a healthier and more meaningful life to those among us in need.

Long Island Cares offers its services without regard to ethnicity, gender, sexual orientation, age, marital or veterans status, medical condition or handicap, or any other legally protected status. Our Vision is “A Hunger-Free Long Island.”

Contact Us

To find out more about ways in which you can help Long Island Cares, please contact us at:

10 Davids Drive-Harry Chapin Way
Hauppauge, New York 11788
631-582-FOOD
www.licares.org

@Long_Island_Cares
@LongIslandCares
facebook.com/LICares
youtube.com/user/LICaresVideo
2019 Board and Staff Listing*

Long Island Cares, Inc., The Harry Chapin Food Bank

Harry Chapin
Founder
Paule T. Pachter, ACSW, LMSW
Chief Executive Officer

Board of Directors 2019

Petper Appello
Capital One Bank

Dave Cassaro, President
Dave Cassaro Consulting

Diana Cecchini, Treasurer
Korg USA, Inc.

Sandy Chapin, Board Chair
The Harry Chapin Foundation

Janet D’Addario
D’Addario & Co., Inc.

Michael Deering, Vice President
LIPA

Larry Dunn, Vice President
Island Federal Credit Union

Alan Fromm, Secretary
Amneal Pharmaceutical

David E. Herold, Vice President
Cerltman Balin Adler & Hyman, LLP

Jim Lennon
Jim Lennon Photogtapher

Carolyn Mazzenga
Marcum, LLP

Rosemarie Mignogna
Ridgewood Savings Bank

Marc Perez
Bank of America

David Schneidman, Vice President
Brian Seidman, Past President
BNY Mellon Wealth Management

Dan Siegel
Lifetime Brands

Chris Tobia
Newsday

Jeff Yablon
Hauppauge High School

Administration

Robin S. Amato, CFRE, Chief Development Officer
Claire Fratello, Executive Assistant to the CEO

William Leonelli, MS, CPA, Chief Financial Officer
Tina Giardino, Development Coordinator

Michael Haynes, Chief Government Affairs Officer, Chapin Center on Public Policy
Michelle LaFiura, Social Media and Digital Content Specialist

Nancy Preudomme, Bookkeeper
Kelley Schneider, Bookkeeper

Cheryl Steinhauser, Special Events Manager
Karen Sullivan, Development Assistant for Special Events

Fern Summer, Veteran Lifeskills Specialist

Harry Chapin Food Bank

Peter Braglia, Chief Operations Officer
Kelvin Avila, Warehouse Staff
Reynaldo Cardet, Driver

Alex Carrero, Warehouse Manager
Joel Castillo, Store Donation Pickup Specialist
Jonathan Dembo, Warehouse Worker
Liliane Leonardo, Warehouse Forewoman

Rolando Fong, Driver
Robyn Hawkins, Inventory Coordinator

Howard Hempson, Warehouse Staff
Mark McClellan, Warehouse Staff

Cecilio Ortega, Warehouse Worker
Jose Rubio, Warehouse Staff

Darlene Selario, Retail Program Coordinator
Ronald Weinhofer, Driver

Member Agency Relations

Kristine Kosseg Lehn, Chief Network Officer

Alyssa Biscardi, Agency Relations Associate
Dana John-Goodrich, MPH, RD, JSY Nutrition Manager

Laura Lynn Iacono, MS, RD, Nutrition Resource Manager

Michele Jackson, Agency Relations Compliance Coordinator

Emily Marino, MS, Agency Relations Associate
Regina Morrone, Agency Relations Associate

Sonia Perez, Agency Relations Manager
Carol Lowman, Front Desk, Client Relations

Kerry Tooker, Child Nutrition Program Specialist

Program and Community Services

Jessica Rosati, Ph. D, Chief Programs Officer

Dakota Arocho, Mobile Pantry Coordinator
Idalia Boczek, Program Center Manager

Christine Brown, Manager of Community Outreach

Denis P. DaPuzzo, B.A., M.A.P.P, A.G.C., Food Truck Specialist

William E. Gonyou, M.S., Community Svc. & Food Drive Manager

Benjamin Granat, Program Center Coordinator (South Shore Service Center)

Mercedes Montero, Program Center Coordinator (Nassau Service Center)

Lisa M. Owens, M.S., Program Manager

Richard Shackelford, Community Outreach Specialist

Nancy Guarino, Coordinator of Volunteer Services

* This includes full and part time staff

| 320 PARTNERS |
| 525 SITES |
| 1,049,927 POUNDS |
| 818,130 POUNDS |

meat, fish, poultry
fruit and vegetables

TOTAL DISTRIBUTED 7,731,585 POUNDS